



June 20-22
In-person | London, QEII Centre

HBI 2022 Event Brochure

Explore how you can seize the opportunity, in-person,
on 20-22 June in London...





“What is great to do is have a five minute conversation with somebody which will then lead to having a deeper conversation at a later point. It’s that ability to just to talk to loads of people. You meet a whole bunch of companies you’ve never met before and the ability to take that away and revisit that in your own time.”

*Hedley Goldberg, Managing Director,
Rothschild & Co*

The only global C-level conference focused on for-profit health care services.



Healthcare Business International 2022 connects the global for-profit health care services industry to **build partnerships and accelerate business growth** with a 3-day **IN-PERSON** event in London.

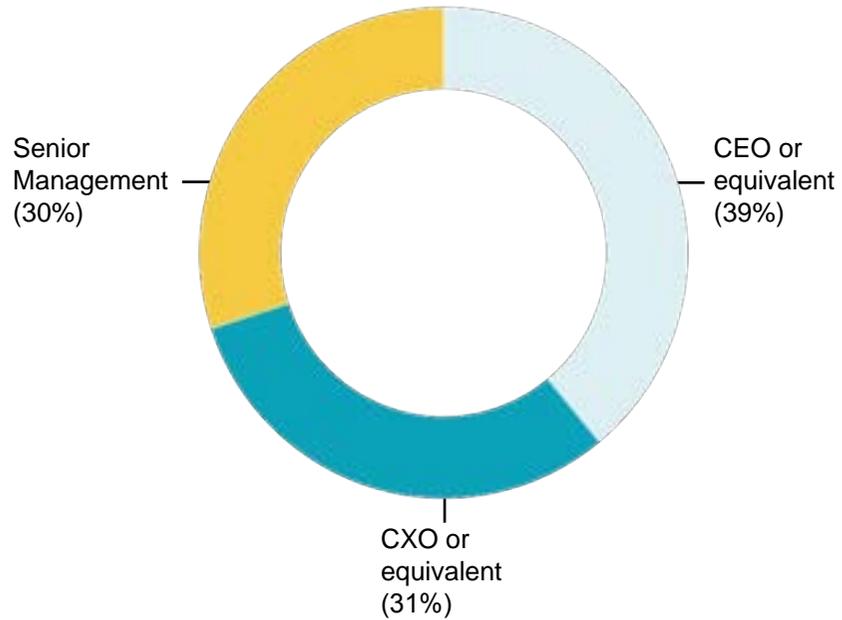
HBI 2022 will benefit your business by helping you:

- **Optimise your growth strategy** to take your business forward in the next 3-5 years
- **Fulfil your business development ambitions** by building new partnerships and collaborations
- **Discover new business opportunities** by hearing real-world case studies from over 100 expert speakers
- **Network with hundreds of CEOs from leading healthcare businesses** and pack months of meetings into 3 days



Take a look at who attends

Delegate Seniority Breakdown*



*Based on 2019 event figures

Countries Represented



- United Kingdom
- Germany
- France
- Belgium
- Finland
- Spain
- Romania
- Switzerland
- Netherlands
- South Africa
- Czech Republic
- Sweden
- Latvia
- Norway
- Portugal
- United States
- United Arab Emirates
- Ireland
- Brazil
- Singapore
- Angola
- Luxembourg
- Israel
- Turkey
- India



A sample of companies attending in 2022

- Air Liquide
- Apollo Hospitals
- Asklepios
- AXA
- Bank of American Merrill Lynch
- Bozlu Holdings
- Cerba
- Charterhouse Development Capital
- Cofinimmo
- Colosseum Dental
- Diaverum
- Elsan
- EQT
- Essling Capital
- Fresenius
- GIMV
- Jones Laing LaSalle
- Korian
- L.E.K.
- Life Healthcare
- Luz Saude
- Macquarie
- McDermott Will & Emery
- MedEuropa
- Mediclinic International
- Medicover
- Mehilainen
- Microsoft
- Mid Europa
- Patron Capital
- Primonial
- PWC
- Quadria Capital
- Rothschild
- Sonic Healthcare
- Terveystalo
- TVM Capital
- UBS
- Waterland Capital
- Zur Rose



Meet those who matter most at HBI 2022 and seize the opportunity.

SEE WHO ELSE IS ATTENDING

Meet the experts who will help take your business to the next level

100+ C-Suite speakers will be sharing their learnings and analysis to enable long-term financial success.



Peter Wharton-Hood
Group Chief Executive
Life Healthcare



David Rhew
Chief Medical Officer and
VP of Healthcare
Microsoft



Dolores Paredes
VP Healthcare World
Business Line
Air Liquid



Ran Balicer
Chief Innovation Officer
and Head, Innovation
Division
Clalit Health Services



Thierry Chiche
CEO
Elsan



Shobana Kamineni
Executive Vice
Chairperson
**Apollo Hospitals
Enterprise**



**Betul Susamis
Unaran**
Chief Strategy and Digital
Officer
Zur Rose Group



Somesh Chandra
Chief Health Officer -
Europe & Latin America,
and Business Head -
Digital Health
AXA Group



Fredrik Ragmark
CEO
Medicover



Kirsty Bashforth
SVP, Chief Business
Officer
Diaverum



**Philipp Von
Hammerstein**
Partner, Health& Care,
Germany
GIMV



**Dr Nadine
Hachach-Haram**
Founder and CEO
Proximie



Vasco Pereira
CEO
Lusidas Saude



**Dr Mohamad
Hamade**
CEO
Amanat Holdings

[CLICK HERE TO SEE THE FULL LIST OF SPEAKERS](#)

Event at a glance

100+

C-suite speakers

200+

hours of curated content

50+

sectors represented under one roof

3 days

of expert insight and discussion

What's on the agenda



Investing in Europe, Middle East and Emerging Markets



How digitalisation is changing the patient experience



Extracting Value from Data



Doing More with Less Workforce



The Truth about AI - has AI delivered for healthcare yet?



Who will win the Subscription War and Why?



How to sell your business and maximise value



Seeking Consensus in the Payor/Provider relationship

And so much more...

“A really worthwhile conference to travel to. Excellent presentations which were well moderated.”

Jan Krizan, Head of Europe, North West Healthcare Properties REIT

“What struck me was the availability of some of the brightest minds in healthcare, and the seamless interaction. I get to meet a whole lot of people in a very fluid way. I would not be able to do that in any other conference that I am aware of.”

Ronnie van der Merwe, CEO, Mediclinic International

[VIEW LATEST AGENDA](#)

Dedicated time and space designed for high-quality networking and collaboration

Meet the industry leaders who matter most to you with our sophisticated digital networking tool which provides messaging and content sharing amongst delegates and is a quick way to set up direct meetings before, and during, the event.

You'll be able to:

- Save time by meeting hundreds of CEOs and decision-makers under one roof to set you up for success.
- Hear case studies and data points to help seize the opportunity and stay up to date with the current business landscape.
- Raise your professional profile by building relationships with new and existing clients.

You can meet:



Healthcare operators - those leading the charge with new digital innovations and top talent set to disrupt the industry.



Investors - prospective buyers who can help you meet your growth ambitions and propel your business forward.



Advisors - health care advisors from large European firms looking for new clients to partner and do business with.



Suppliers - discover the latest innovations and breakthrough technology that will propel your business forward.

See what delegates have to say



*"You have payors to public to private to hospitals, from ophthalmology to dentistry to general practitioners and down to diagnostics. **In one day you can have 3-5 meetings with C-suite executives.** This would take you months to get all these meetings done."*

- Liane Bauer, Aliniq & Enterprise Solutions Director EMEA Abbott Diagnostics



*"It's a **great platform to discuss, deliberate and come up with solid conclusions**, which could be the problem in solving for the healthcare needs. When you want to be in business in healthcare, this is a very important conference."*

- Shamsheer Vayalil, Chairman and Managing Director, VPS Healthcare, UAE, Middle East

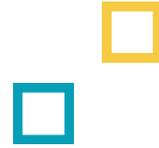


*"What struck me was **the availability of some of the brightest minds in health care** and the seamless interaction. I get to meet a whole lot of people in a very fluid way. I would not be able to do that in any other conference that I am aware of. **I'm gonna be following up on quite a few leads.** It's gonna be great in the next few months to bring all of our ideas together."*

- Ronnie van der Merwe, CEO, Mediclinic International, South Africa/Switzerland/UAE

HEAR MORE FROM OUR PAST ATTENDEES

Book your ticket to HBI 2022



**Buy 3 or more passes
and receive a further
15% discount!**

Final discount rate available until May 31st!

In-person pass - save 24% (£580)

£1,890

£2,470

- **Access all sessions** including pre-conference workshops on June 20 and sessions held on June 21-22 in London.
- **Case studies and data presentations** in all sessions, providing depth and actionable learnings.
- **Key streams on the M&A landscape** and valuations
- **Unique networking opportunities** with those who can take your business to the next level.
- **24/7 access to on-demand content** and digital sessions throughout the year.

BOOK TODAY & SAVE

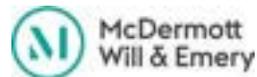


Thank you to the sponsors and partners that support Healthcare Business International 2022!

Strategic Partners



Event Partners



BECOME A PARTNER OF HBI 2022

Gain access to a unique network of C-Suite operators, investors, advisors and suppliers from across the global health care services sector. HBI offers an unrivalled platform to network at the highest level and generate new business opportunities with key decision makers at the forefront of the industry.

Find out how your organisation can become one of our elite HBI 2022 Partners.

ENQUIRE ABOUT SPONSORSHIP